



CITY OF CLEVELAND
Mayor Frank G. Jackson

ATTENTION CLEVELAND CONTRACTING COMMUNITY

In May 2013, the City of Cleveland made some changes to our contracting requirements that we want to share with you:

I. Good Faith Effort

The threshold for Good Faith Effort has been increased from \$10,000 to \$50,000.

What does this mean to you?

This change means that there must be a good faith effort to meet Cleveland Small Business goals (CSB, MBE, and FBE) on all contracts greater than \$50,000. Good Faith Effort is determined by evaluating each bidder's OEO Schedules 1 through 4 to determine whether a company has made a good-faith to employ Cleveland certified companies. To make its determination, the OEO examines the following aspects of the project and any particular bid:

- Opportunities for Subcontracting
- Availability of CSB/MBE/FBE Potential Subcontractors
- Bidder's Commitment to CSB/MBE/FBE Firms
- Bidder's Effort to Subcontract to CSB/MBE/FBE Firms

II. Certification Eligibility

The creation of CSB in 2008 restricted the geographic requirements for CSB, MBE, and FBE to Cuyahoga County. Effective June 2013, companies located in the 6 contiguous Counties to Cuyahoga (Geauga, Lake, Lorain, Medina, Portage, and Summit) can apply for certification as MBE & FBE.

What this means for you?

Companies located in (Geauga, Lake, Lorain, Medina, Portage, Summit) that can demonstrate 51% ownership, operation and control as either a MBE or FBE are eligible to apply for certification with the City of Cleveland.

Note: The criteria for CSB eligible companies is that the headquarters (nerve center) must be in Cleveland (we will accept companies located in Cuyahoga County; they will be eligible as a RCSB (regional).

Reminder: If a CSB and a RCSB are equal during the evaluation and selection process, the CSB outweighs the RCSB.

City of Cleveland Inclusion Goals:

Horizontal Construction - 30% CSB

Vertical Construction - 15% MBE, 8% CSB, and 7% FBE

Requirements Contracts – 20%

Professional Services – 10%

City of Cleveland Slate of Community Benefit Policies:

Codified Ordinances:

C.O. 123.08 Prevailing Wage

C.O.187 The Cleveland Area Business Code

C.O. 187 A Local Producer Sustainable Business

C.O. 188 The Cleveland Resident Employment Law

C.O. 189 Cleveland Fair Employment Law

Administrative Policies & Practices:

Green Building Policies LEED Certifications

Workforce Investment Board First Source Hiring

Goal Waivers:

Under Chapter 187 C.O. revision, Contracting Departments are now required to promote the utilization of CSBs, MBEs and FBEs as subcontractors on all contracts greater than \$50,000.00. In an effort to facilitate the proper setting of subcontracting goals on individual projects, the Office of Equal Opportunity created the Subcontracting Goal Change Request Form. This form allows Contracting Departments to request a change to the MBE, FBE and/or CSB subcontracting goals established under Section 187.04 and 187.06.