

## DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER

REPORT ON AUDITS OF FINANCIAL STATEMENTS For the years ended December 31, 2010 and 2009

## DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER

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#### INDEPENDENT AUDITORS' REPORT

To the Honorable Frank G. Jackson, Mayor, Members of Council and the Audit Committee Division of Cleveland Public Power Department of Public Utilities
City of Cleveland, Ohio:

We have audited the accompanying basic financial statements of the Division of Cleveland Public Power, Department of Public Utilities, City of Cleveland, Ohio (the Division) as of and for the year ended December 31, 2010, as listed in the table of contents. These financial statements are the responsibility of the Division's management. Our responsibility is to express an opinion on these financial statements based on our audit. The basic financial statements of the Division as of December 31, 2009 were audited by other auditors whose report dated June 28, 2010, expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note A, the financial statements present only the financial position and the changes in financial position and cash flows of the Division and do not purport to, and do not, present fairly the financial position of the City of Cleveland as of December 31, 2010 and 2009, and the respective changes in its financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United State of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Division of Cleveland Public Power, Department of Public Utilities, City of Cleveland, Ohio as of December 31, 2010, and the changes in financial position and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

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www.cshco.com p. 513.241.3111 f. 513.241.1212 The management's discussion and analysis on pages 3-14 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Clark, Schufer, Harhett & Co.

Cincinnati, Ohio June 24, 2011

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **GENERAL**

As management of the City of Cleveland's (the City) Department of Public Utilities, Division of Cleveland Public Power (the Division), we offer readers of the Division's financial statements this narrative overview and analysis of the financial activities of the Division for the years ended December 31, 2010 and 2009. Please read this information in conjunction with the Division's financial statements and footnotes that begin on page 16.

The Division was created in 1906 and charged with the responsibility of the distribution of electricity and related electric service to customers within its service areas. The Division operates a municipal electric system that is the largest in the State of Ohio and the thirty-seventh largest in the United States. The Division serves an area that is bound by the City limits and presently serves approximately 76,000 customers.

The Division is one of the very few municipal electric companies in the United States that competes with an investor-owned utility, in this case First Energy Corporation's Cleveland Electric Illuminating Company (CEI).

According to the 2010 census reports, the City's population is 397,000 people. There are approximately 208,000 residential dwelling units and 11,000 commercial units. The Division has distribution facilities in about 60% of the geographical area of the City, primarily on the east side.

The Division obtains substantially all of its power and energy requirements through agreements with various regional utilities and other power suppliers for power delivered through CEI interconnections. The balance of the Division's power and energy requirements are satisfied with production from the Division's three combustion turbine generating units and various arrangements for the exchange of short-term power and energy. To reduce its reliance on the wholesale market, the Division has entered into contracts with American Municipal Power (AMP), a non-profit corporation comprised of municipal utilities, to participate in five AMP hydroelectric projects on the Ohio River. These plants, if constructed, are expected to be completed and operational by 2014.

#### COMPARISON OF CURRENT YEAR'S AND PRIOR YEARS' DATA

#### FINANCIAL HIGHLIGHTS

- The assets of the Division exceeded its liabilities (net assets) by \$206,758,000, \$203,679,000 and \$205,779,000 at December 31, 2010, 2009 and 2008, respectively. Of these amounts, \$58,291,000, \$59,902,000 and \$72,450,000 are unrestricted net assets at December 31, 2010, 2009 and 2008, respectively, that may be used to meet the Division's ongoing obligations to customers and creditors.
- The Division's total net assets increased by \$3,079,000 during 2010, decreased by \$2,100,000 in 2009 and increased by \$8,601,000 during 2008. Operating revenue increased by \$10,800,000 or 6.9%. Purchased power increased by \$4,069,000 or 4.5% and total operating expenses increased by \$8,000,000 or 5.5% for 2010. In addition, investment income decreased by \$73,000, or 43.2%, interest expense decreased by \$613,000, or 5.3%, and amortization of bond issuance costs and discounts decreased by \$208,000, or 22.0%.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

#### FINANCIAL HIGHLIGHTS (Continued)

- During 2010, the Division had an increase in capital assets, net of accumulated depreciation of \$8,270,000 or 2.5%. The principal capital expenditures in 2010 were for Lake Road project, engineering and overhead related to system expansion, new service connections, duct line underground project, pole replacements, replacing and upgrading distribution feeders.
- The Division's total long-term bonded debt decreased by \$10,555,000 and \$8,530,000 for the years ended December 31, 2010 and 2009, respectively. The decrease in 2010 is attributed to scheduled debt service payments made to bondholders and the refunding of the Series 1998 Bonds.
- In 2005, the Division was impacted by the introduction of Seams Elimination Cost Adjustment (SECA), which was mandated by the Federal Energy Regulatory Commission (FERC). For additional information see Note L. The Division paid SECA charges totaling \$10,800,000 to Midwest Independent System Operator from December 2004 to March 2006 and has been refunded \$5,655,000 as of December 31, 2010.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to the Division's basic financial statements. The accompanying financial statements present financial information for the City's Division of Cleveland Public Power Fund, in which the City accounts for the operations of the Department of Public Utilities, Division of Cleveland Public Power. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

The Division of Cleveland Public Power Fund is considered an enterprise fund because the operations of the Division are similar to a private sector business enterprise. Accordingly, in accounting for the activities of the Division, the economic resources measurement focus and accrual basis of accounting are used. This is similar to businesses in the private sector.

The basic financial statements of the Division can be found on pages 16-21 of this report. The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the basic financial statements. The notes to the financial statements can be found on pages 22-39 of this report.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

#### CONDENSED BALANCE SHEET INFORMATION

Provided below is condensed balance sheet information for the Division as of December 31, 2010, 2009 and 2008.

		2010 2009			2008		
	(In thousands)						
Assets:							
Capital assets, net of accumulated depreciation	\$	334,495	\$	326,225	\$	319,393	
Restricted assets		63,448		72,717		74,620	
Unamortized bond issuance costs		3,293		3,485		3,947	
Current assets		83,389		81,065		88,952	
Total assets		484,625		483,492		486,912	
Net Assets and Liabilities: Net Assets:							
Invested in capital assets, net of related debt		144,257		139,260		126,891	
Restricted for debt service		4,210		4,517		6,438	
Unrestricted		58,291		59,902		72,450	
Total net assets		206,758		203,679		205,779	
Liabilities:							
Long-term obligations		240,565		247,572		253,481	
Current liabilities		37,302		32,241		27,652	
Total liabilities		277,867		279,813		281,133	
Total net assets and liabilities	\$	484,625	\$	483,492	\$	486,912	

**Restricted assets:** The Division's restricted assets decreased by \$9,269,000 and \$1,903,000 in 2010 and 2009 respectively. The decreases for both years are primarily related to reductions in revenue bond funds for capital project expenditures.

*Current assets:* The Division's current assets increased by \$2,324,000 in 2010 and decreased by \$7,887,000 in 2009. The increase in 2010 is mainly due to the following:

- An increase in cash and cash equivalents of \$973,000 and an increase of restricted cash and cash equivalents of \$740,000.
- The increase in unbilled receivable of \$195,000.
- Materials and supplies also increased by \$471,000 due to the necessity to keep supplies readily available for use.

### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

### **CONDENSED BALANCE SHEET INFORMATION (Continued)**

*Capital assets:* The Division's investment in capital assets as of December 31, 2010 amounted to \$334,495,000 (net of accumulated depreciation). The total increase in the Division's net capital assets for the current year was \$8,270,000. A summary of the activity in the Division's capital assets during the year ended December 31, 2010 is as follows:

	_	Balance nuary 1,	R	ecatego-				Balance cember 31,
		2010		rization	A	dditions	Reductions	2010
					(In	thousands)		
Land	\$	4,875	\$	(12)	\$			\$ 4,863
Land improvements		2,759		(2,454)				305
Utility plant		466,242		(129)		6,065		472,178
Buildings, structures and improvements		43,335		(24,636)				18,699
Furniture, fixtures, equipment and vehicles		46,781		27,231		4,512	(22)	78,502
Construction in progress		28,759		<u> </u>		24,226	(10,343)	 42,642
Total		592,751		-		34,803	(10,365)	617,189
Less: Accumulated depreciation		(266,526)		<u>-</u>		(16,191)	23	 (282,694)
Capital assets, net	\$	326,225	\$	_	\$	18,612	\$ (10,342)	\$ 334,495

<sup>\*</sup> Some Capital Assets were moved to more exact categories when assets were entered into the City's new Advantage Accounting System as of January 1, 2010.

A summary of the activity in the Division's capital assets during the year ended December 31, 2009 is as follows:

	Balance anuary 1,					Balance cember 31,
	2009		Additions	Redu	uctions	2009
			(In tho	usands)		
Land	\$ 4,875	\$		\$		\$ 4,875
Land improvements	2,759					2,759
Utility plant	458,236		8,006			466,242
Buildings, structures and improvements	43,335					43,335
Furniture, fixtures, equipment and vehicles	45,826		2,242		(1,287)	46,781
Construction in progress	 13,124		24,254		(8,619)	 28,759
Total	568,155		34,502		(9,906)	592,751
Less: Accumulated depreciation	 (248,762)	_	(17,785)		21	 (266,526)
Capital assets, net	\$ 319,393	\$	16,717	\$	(9,885)	\$ 326,225

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

#### **CONDENSED BALANCE SHEET INFORMATION (Continued)**

The principal capital expenditures during 2010 included the following:

- Lake Road \$11,039,000
- Related engineering and overhead expense \$5,407,000
- Distribution Engineering \$1,732,000
- Pole replacements \$1,426,000
- Duct Line Underground Project \$1,265,000
- Southern Service Center \$764,000
- Holton Substation \$553,000
- Duct Line Underground \$469,000
- Municipal Solid Waste to Energy (MSWE) \$302,000
- Flats East Bank \$296,000

Additional information on the Division's capital assets, including commitments made for future capital expenditures, can be found in Notes B and D to the basic financial statements.

*Current liabilities:* The increase in current liabilities of \$5,061,000 in 2010 is mainly due to the increase of \$1,770,000 and \$1,599,000 in current portion of long-term debt due in one year and accrued interest payable, respectively, resulting from the sale of new bonds in 2008 and the refinancing of the 1998 Bonds.

*Long-term obligations:* The long-term obligation decrease of \$7,007,000 in 2010 is attributed to scheduled debt service payments.

At December 31, 2010, the Division had total debt outstanding of \$266,313,000. All bonds are backed by the revenues generated by the Division.

The Division issued revenue bonds in the public capital markets in the late 1980's and early 1990's to finance a substantial expansion to its service territory. The Division also issued bonds in April 2008 for system expansion and in 2006 and 2010 to refinance a portion of its long-term debt. This outstanding debt is being retired in accordance with repayment schedules through 2038.

### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

### **CONDENSED BALANCE SHEET INFORMATION (Continued)**

The activity in the Division's debt obligations outstanding during the year ended December 31, 2010 is summarized in the following table (excluding unamortized discounts, premiums and losses on debt refundings):

	B	alance				Balan	ce
		uary 1, 2010	Debt Issued	Debt Refunded	Debt Retired	Decembe 2010	
		2010	Issueu	(In thousands)		2010	
Revenue Bonds:							
Mortgage Revenue Bonds 1994 A	\$	25,095	\$	\$	\$ (3,910)	\$ 21,13	85
Mortgage Revenue Bonds 1996		2,045			(995)	1,0:	50
Revenue Bonds 1998		26,425		(26,425)			
Revenue Bonds 2001		22,030			(3,140)	18,89	90
Revenue Bonds 2006 A-1		95,265				95,20	65
Revenue Bonds 2006 A-2		12,295				12,29	95
Revenue Bonds 2008 A		21,105				21,10	05
Revenue Bonds 2008 B-1		44,705				44,70	05
Revenue Bonds 2008 B-2		27,903				27,90	03
Revenue Bonds 2010			23,915			23,9	<u>15</u>
Total	\$ 2	276,868	\$ 23,915	\$ (26,425)	\$ (8,045)	\$ 266,3	13

The activity in the Division's debt obligations outstanding during the year ended December 31, 2009 is summarized below (excluding unamortized discounts, premiums and losses on debt refundings):

	Balance January 1, 2009	Debt Issued	Debt Refunded	Debt Retired	Balance December 31, 2009
			(In thousands)		
Revenue Bonds:					
Mortgage Revenue Bonds 1994 A	\$ 29,005	\$	\$	\$ (3,910)	\$ 25,095
Mortgage Revenue Bonds 1996	2,985			(940)	2,045
Revenue Bonds 1998	27,085			(660)	26,425
Revenue Bonds 2001	25,050			(3,020)	22,030
Revenue Bonds 2006 A-1	95,265				95,265
Revenue Bonds 2006 A-2	12,295				12,295
Revenue Bonds 2008 A	21,105				21,105
Revenue Bonds 2008 B-1	44,705				44,705
Revenue Bonds 2008 B-2	27,903				27,903
Total	\$ 285,398	\$	\$	\$ (8,530)	\$ 276,868

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

#### **CONDENSED BALANCE SHEET INFORMATION (Continued)**

The bond ratings for the Division's outstanding revenue bonds are as follows:

### Moody's Investors Service Standard & Poor's

A2 A-

The ratio of net revenue available for debt service to debt service requirements (revenue bond coverage) is a useful indicator of the Division's debt position to management, customers and creditors. The Division's revenue bond coverage for 2010, 2009 and 2008 was 160%, 157%, and 207%, respectively. Additional information on the Division's long-term debt can be found in Note B to the basic financial statements on pages 25 - 30.

*Net Assets:* Net assets serve as a useful indicator of a government's financial position. In the case of the Division, assets exceeded liabilities by \$206,758,000, \$203,679,000 and \$205,779,000 at December 31, 2010, 2009 and 2008, respectively.

Of the Division's net assets at December 31, 2010, \$144,257,000 reflects the Division's investment in capital assets (e.g., land, buildings, utility plant, furniture, fixtures, vehicles and equipment), net of accumulated depreciation, less any related, still-outstanding debt used to acquire those assets. In addition, \$4,210,000 represents resources subject to external restrictions. The remaining \$58,291,000 reflects unrestricted funds available to meet the Division's ongoing obligations to customers and creditors.

Of the Division's net assets at December 31, 2009, \$139,260,000 reflects the Division's investment in capital assets (e.g., land, buildings, utility plant, furniture, fixtures, vehicles and equipment), net of accumulated depreciation, less any related, still-outstanding debt used to acquire those assets. In addition, \$4,517,000 represents resources subject to external restrictions. The remaining \$59,902,000 reflects unrestricted funds available to meet the Division's ongoing obligations to customers and creditors.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

## CONDENSED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS INFORMATION

The Division's operations during 2010 increased its net assets by \$3,079,000 as compared to a decrease in net assets of \$2,100,000 in 2009. Provided below are key elements of the Division's results of operations as of and for the years ended December 31, 2010, 2009 and 2008:

	2010		2009	2008
		(In	thousands)	
Operating revenues Operating expenses	\$ 166,665 154,221	\$	155,865 146,221	\$ 158,106 141,843
Operating income	12,444		9,644	 16,263
Non-Operating Revenue (Expense): Investment income Interest expense	96 (10,966)		169 (11,579)	2,118 (12,563)
Amortization of bond issuance costs and discount Workers' compensation refund	(739)		(947) 4	(1,253) 17
Gain (loss) on disposal of capital assets Other  Total non-operating revenue (expense), net	 1,223 (10,386)		609 (11,744)	 (20) 3,936 (7,765)
Income (loss) before other contributions	2,058		(2,100)	8,498
Capital and other contributions	 1,021			 103
Increase (Decrease) in net assets	3,079		(2,100)	8,601
Net assets, beginning of year	 203,679		205,779	 197,178
Net assets, end of year	\$ 206,758	\$	203,679	\$ 205,779

- In 2010, operating revenues increased by \$10,800,000. The increase is related to a hot summer that resulted in more power consumption.
- In 2009, operating revenues decreased by \$2,241,000. The decrease is related to an abnormally mild summer that resulted in less power consumption.
- In 2010, operating expenses increased by \$8,000,000. The increase is mainly related to rises in purchased power costs, allowance for bad debts, professional services and electricity costs paid to CEI for CEI supplied street lights.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

## CONDENSED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS INFORMATION (Continued)

• In 2009, operating expenses increased by \$4,378,000. The increase is mainly related to a \$3,700,000 increase in purchased power costs.

## FACTORS EXPECTED TO IMPACT THE DIVISION'S FUTURE FINANCIAL POSITION OR RESULTS OF OPERATIONS

As a municipally-owned utility, the Division's mission is to improve the quality of life in the City of Cleveland by providing reliable, affordable energy and energy services to the residents and businesses of the City. In December 2006, the Division finalized its 5-year Strategic Business Plan ("SBP"). The SBP was prepared with the assistance of an independent consultant and addressed factors likely to impact the Division over the 2007-2012 period. The Division and the consultant analyzed federal and state regulatory and legislative developments, forecasted power costs, considered competitive factors as affected by the local regional transmission organization developments, and analyzed internal organization structure, strengths, weaknesses, threats and opportunities. The consultant made ten recommendations that are intended to improve the Division's processes and strategically position the Division to address the major competitive factors likely to impact the Division.

Special Project Teams were commissioned to develop strategies to address each of the ten SBP recommendations. Most of the strategic recommendations have been fully implemented through the efforts of the project teams. The Division has begun to address how SMART Grid Technology will be incorporated into its Power Sector and throughout the Division as this new technology will impact all ten strategic recommendation areas.

Another strategic recommendation from the SBP was to enhance infrastructure to increase customer capacity and improve reliability. As a result, the Division issued the Series 2008 Bonds to fund the Capacity Expansion Program. After issuing the bonds, the Division retained the engineering firm of Middough & Associates to design the system expansion. Present activities include the design of substations and transmission lines, property acquisition, preparation of bidding specifications and the procurement of major equipment.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

## FACTORS EXPECTED TO IMPACT THE DIVISION'S FUTURE FINANCIAL POSITION OR RESULTS OF OPERATIONS (Continued)

The Capacity Expansion Program includes three major components. It is designed to support and improve the Division's electric system reliability and provide for future load growth opportunities.

<u>Fourth Interconnect</u>. The first component is the addition of the fourth 138kV interconnection with the FirstEnergy transmission system. Increased capacity from the new distribution substations and their distribution circuits will allow the Division to transfer load from the existing distribution system to new circuits and provide electric service to future customers. Construction activities began in October 2009, and the first phase of the Fourth Interconnect project is scheduled to be completed and placed on-line by the 1<sup>st</sup> quarter of 2011.

Southern Project. The second component of the Capacity Expansion Program includes the extension of the southern 138kV transmission system and the addition of a 138/13.8 kV substation (the Southern Project). The proposed extension will complete a continuous transmission ring around the Division's system. The Southern Project also includes the construction of a new distribution substation. It will allow the Division to extend its electric service to serve potential customers in parts of the southern and western areas of the City that are outside the Division's current footprint as well as areas that are within the Division's current footprint but presently lack sufficient capacity. A preliminary transmission line route along railroad right of way has been identified, with approval contingent upon a radio frequency interference study completed in the 2<sup>nd</sup> quarter of 2010. In addition, subsequent to the transmission line route decision, the Division will be pursuing land acquisition options for a new distribution substation.

<u>Lake Road Project</u>. The third component of the Capacity Expansion Program is the expansion of the Lake Road 11.5kV Substation and the 11.5kV system downtown (the Lake Road Project). The proposed expansion will allow the Division to serve new customers throughout the downtown areas including the Quadrangle, Flats and Warehouse districts. Construction activities for the Lake Road substation began in November 2009, with the completion of major substation foundation work in April 2010, with subsequent delivery of major electrical equipment and switchgear at the end of the 2nd quarter of 2010. The substation is currently scheduled to be on-line by the 4th quarter of 2012.

Anticipated Cost. The estimated cost of the Capacity Expansion Program is as follows:

Fourth Interconnect in 2009 \$ 5.0 million
Southern Project in 2010 26.9 million
Lake Road Project in 2010 34.1 million
Total: \$66.0 million

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

## FACTORS EXPECTED TO IMPACT THE DIVISION'S FUTURE FINANCIAL POSITION OR RESULTS OF OPERATIONS (Continued)

Effective September 8, 2010, \$23,915,000 of Public Power System Revenue Refunding Bonds, Series 2010, were issued. Proceeds from the bonds were used to refund the outstanding \$26,425,000 Public Power System Bonds, Series 1998. As a result of this refunding, Cleveland Public Power achieved net present value debt service savings of \$3,055,000 or 11.6%.

The Division is focusing its marketing efforts on those sections of the City that were part of its earlier system expansion to increase the density of customers served. As the Division competes with CEI in these areas, density is measured as the number of the Division's customers on a given street versus the total customers available on that street. New customers can be added with little additional expense.

The Division purchases most of its power requirements via contracts in the power markets. The Division intends to reduce its dependence on the purchased power market by acquiring interests in certain generating facilities. The Division's long-term base load supply will include a mix of power provided by participation in AMP Inc. hydroelectric projects, the Prairie State project, and new/emerging alternative energy technologies. The Division is currently scheduled to purchase a total of about 50 MW from the AMP Inc.'s hydroelectric projects described above that are expected to be in operation by 2014. The Division will also purchase up to 25 MW from AMP Inc.'s share of the Prairie State Energy Campus project, an Illinois coal-fired generating plant, that is projected to be on-line in 2011-2012. The Division is also investigating local opportunities to add alternative energy resources to its portfolio, and investigating opportunities with AMP Inc. to add a natural gas combined cycle (NGCC) generating facility. The actual costs of these power purchases are passed through to its customers via an Energy Adjustment Charge on its bills. As power costs rise, sales revenue will also increase commensurately.

In 2010, this increase was amended by City Council (Ordinance No. 1629-10) to end December 31, 2011. The Division intends to evaluate this increase through an independent rate analysis conducted by a professional services consultant that specializes in electric rate studies, and make permanent changes subject to approval by City Council, as necessary based on the consultant's analysis and findings. Effective December 1, 2005, the proceeds of the incremental charges are no longer earmarked for a specific purpose.

The Division owns and operates approximately 66,000 street lights, including 18,000 that were purchased in 2008 from CEI for \$4,000,000. The Division provides street lighting service to its customer, the City of Cleveland, under a published rate schedule. CEI will continue to provide the power to street lights where the Division lacks distribution facilities but will charge an energy-based rate under CEI's tariff for municipally-owned street lights. The Division intends to continue to charge the City the current CEI rate for the newly acquired lights for a transition period, after which the lights will be billed at the Division's then-current standard rate. In addition to adding a new revenue stream, the transfer will enable the City to avoid CEI's proposed new street lighting tariff charges, potentially affecting the General Fund and will allow for improved maintenance of the new lights by increasing responsiveness.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Continued)

## FACTORS EXPECTED TO IMPACT THE DIVISION'S FUTURE FINANCIAL POSITION OR RESULTS OF OPERATIONS (Continued)

In early 2001, Ohio Electric Choice legislation created a new kilowatt-hour excise tax on electric power distributed to end users of electricity in the State by both investor-owned and municipal utilities. For municipal utilities, the state law requires the utility to remit the tax receipts to the municipality's General Fund. Under Ordinance No. 1768-07 passed in late 2007, the General Fund transferred annually 50% of the kWh tax receipts to the Division beginning in 2008. However, per Ordinance No. 1248-09 passed in 2009, the General Fund retained 100% of the tax remittances collected during calendar years 2009 and 2010. In accordance to Ordinance No. 1560-10 passed in November 2010, the General Fund will retain 100% of the tax remittance during calendar years 2011 and 2012.

#### ADDITIONAL INFORMATION

This financial report is designed to provide a general overview of the Division's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Office of the Finance Director, City Hall Room 104, 601 Lakeside Avenue, Cleveland, Ohio 44114.

## **BASIC FINANCIAL STATEMENTS**

### DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER BALANCE SHEETS

December 31, 2010 and 2009

ASSETS CAPITAL ASSETS	2010	2009
	<del></del>	
CAPITAL ASSETS		
	\$ 4,863	\$ 4,875
Land improvements	305	2,759
Utility plant	472,178	466,242
Buildings, structures and improvements	18,699	43,335
Furniture, fixtures, equipment and vehicles	78,502	46,781
	574,547	563,992
Less: Accumulated depreciation	(282,694)	(266,526)
	291,853	297,466
Construction in progress	42,642	28,759
CAPITAL ASSETS, NET	334,495	326,225
RESTRICTED ASSETS		
Cash and cash equivalents	59,876	69,555
Investments	3,572	3,162
TOTAL RESTRICTED ASSETS	63,448	72,717
UNAMORTIZED BOND ISSUANCE COSTS	3,293	3,485
CURRENT ASSETS		
Cash and cash equivalents	54,212	53,239
Restricted cash and cash equivalents	1,271	531
Investments		
Receivables:		
Accounts receivable - net of allowance for doubtful accounts	12 (50	12 (72
of \$4,647,000 in 2010 and \$3,975,000 in 2009 Unbilled revenue	13,658 2,492	13,673 2,297
Due from other City of Cleveland departments, divisions or funds	2,492	2,552
Materials and supplies - at average cost	9,135	8,664
Prepaid expenses	116	109
TOTAL CURRENT ASSETS	83,389	81,065
	\$ 484,625	\$ 483,492
TOTAL ASSETS		

### DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER BALANCE SHEETS

### December 31, 2010 and 2009

	(In th	ousands)
	2010	2009
NET ASSETS AND LIABILITIES		
NET ASSETS		
Invested in capital assets, net of related debt	\$ 144,257	\$ 139,260
Restricted for debt service	4,210	4,517
Unrestricted	58,291	59,902
TOTAL NET ASSETS	206,758	203,679
	200,750	200,079
LIABILITIES		
LONG-TERM OBLIGATIONS-excluding amounts due within one year		
Revenue bonds	240,005	246,898
Accrued wages and benefits	560	674
TOTAL LONG-TERM OBLIGATIONS	240,565	247,572
CURRENT LIABILITIES		
Current portion of long-term debt, due within one year	10,495	8,725
Accounts payable	9,544	8,926
Current payable from restricted assets	1,271	531
Due to other City of Cleveland departments, divisions or funds	5,164	4,387
Accrued interest payable	5,543	3,944
Current portion of accrued wages and benefits	3,781	4,219
Other accrued expenses	452	467
Customer deposits and other liabilities	1,052	1,042
TOTAL CURRENT LIABILITIES	37,302	32,241
TOTAL LIABILITIES	277,867	279,813
TOTAL NET ASSETS AND LIABILITIES	\$ 484,625	\$ 483,492
See notes to financial statements.		(Concluded)

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### DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS

For the Years Ended December 31, 2010 and 2009

For the Tears Ended December 31, 2010 and 20	07	
	(In the	ousands)
	2010	2009
OPERATING REVENUES		
Charges for services	\$166,665	\$ 155,865
TOTAL OPERATING REVENUES	166,665	155,865
OPERATING EXPENSES		
Purchased power	94,619	90,550
Operations	24,199	20,745
Maintenance	19,212	17,141
Depreciation	16,191	17,785
TOTAL OPERATING EXPENSES	154,221	146,221
OPERATING INCOME	12,444	9,644
NON-OPERATING REVENUE (EXPENSE)		
Investment income	96	169
Interest expense	(10,966)	(11,579)
Amortization of bond issuance costs and discounts	(739)	(947)
Workers' compensation refund		4
Other	1,223	609
TOTAL NON-OPERATING REVENUE (EXPENSE), NET	(10,386)	(11,744)
INCOME (LOSS) BEFORE OTHER CONTRIBUTIONS	2,058	(2,100)
Capital and other contributions	1,021	
INCREASE (DECREASE) IN NET ASSETS	3,079	(2,100)
NET ASSETS, BEGINNING OF YEAR	203,679	205,779
NET ASSETS, END OF YEAR	\$206,758	\$203,679

See notes to financial statements.

### DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2010 and 2009

For the Teats Principle St, 2010 and 200.		ousands)
	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from customers	\$ 166,981	\$ 159,193
Cash payments to suppliers for goods or services	(15,862)	(8,276)
Cash payments to employees for services	(21,825)	(23,843)
Cash payments for purchased power	(95,227)	(90,519)
Electric excise tax payments to agency fund	(5,205)	(5,063)
NET CASH PROVIDED (USED FOR) BY OPERATING ACTIVITIES	28,862	31,492
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Grants	1,021	
Workers compensation refund		4
Other	1,136	
NET CASH PROVIDED BY (USED FOR) NONCAPITAL		
FINANCING ACTIVITIES	2,157	4
CASH FLOWS FROM CAPITAL AND RELATED		
FINANCING ACTIVITIES		
Proceeds from sale of revenue bonds	27,243	
Acquisition and construction of capital assets	(20,343)	(20,854)
Principal paid on long-term debt	(8,045)	(8,530)
Interest paid on long-term debt	(10,456)	(11,095)
Cash paid to escrow agent for refunding	(27,081)	
NET CASH PROVIDED BY (USED FOR) CAPITAL AND		
RELATED FINANCING ACTIVITIES	(38,682)	(40,479)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investment securities	(8,572)	(3,163)
Proceeds from sale and maturity of investment securities	8,163	6,997
Interest received on investments	106	463
NET CASH PROVIDED BY (USED FOR)		
INVESTING ACTIVITIES	(303)	4,297
NET INCREASE (DECREASE) IN		
CASH AND CASH EQUIVALENTS	(7,966)	(4,686)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	123,325	128,011
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 115,359	\$ 123,325
Carried Constitution (120) 12 W CI 114 H	,	·
		(Continued)

# DEPARTMENT OF PUBLIC UTILITIES DIVISION OF CLEVELAND PUBLIC POWER STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2010 and 2009

	(In tho	ds)	
<u>.</u>	2010		2009
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES			
OPERATING INCOME	\$ 12,444	\$	9,644
Adjustments to reconcile operating income			
to net cash provided by operating activities:			
Depreciation	16,191		17,785
Changes in assets and liabilities:			
Accounts receivable, net	15		1,923
Unbilled revenue	(195)		332
Due from other City of Cleveland departments, divisions or funds	47		69
Materials and supplies, net	(471)		(1,252)
Prepaid expenses	(7)		(30)
Accounts payable	618		(413)
Due to other City of Cleveland departments, divisions or funds	777		3,438
Accrued wages and benefits	(552)		13
Other accrued expenses	(15)		31
Customer deposits and other liabilities	 10		(48)
TOTAL ADJUSTMENTS	 16,418		21,848
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 28,862	\$	31,492
See notes to financial statements.		(C	oncluded)

### NOTES TO FINANCIAL STATEMENTS For the Years Ended December 31, 2010 and 2009

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Division of Cleveland Public Power (the Division) is reported as an Enterprise Fund of the City of Cleveland's (the City) Department of Public Utilities and is a part of the City's primary government. The Division was created for the purpose of supplying electrical services to customers within the City. The following is a summary of the more significant accounting policies.

Reporting Model and Basis of Accounting: The accounting policies and financial reporting practices of the Division comply with accounting principles generally accepted in the United States of America applicable to governmental units. In November 2007, GASB issued Statement No. 52, Land and Other Real Estate Held as Investments by Endowments, which is effective for the year ended December 31, 2009. The City has determined that GASB Statement No. 52 has no impact on its financial statements as of December 31, 2009. In June 2007, GASB issued Statement No. 51, Accounting and Financial Reporting for Intangible Assets, which is effective for the year ended December 31, 2010. The City has determined that GASB Statement No. 51 has no impact on its financial statements as of December 31, 2010. GASB Statement No. 53, Accounting and Financial Reporting for Derivative Instruments, was issued in June 2008. The City has determined that GASB Statement No. 53 has no impact on its financial statements as of December 31, 2010.

The Division's net assets are accounted for in the accompanying balance sheets and the net assets are divided into the following categories:

- Amount invested in capital assets, net of related debt
- Amount restricted for debt service
- Remaining unrestricted amount

In addition, certain additional financial information regarding the Division is included in these footnotes. The implementation of the new GASB statements did not result in a change in the Division's beginning net asset/equity balance as previously reported.

Basis of Accounting: The Division's financial statements are prepared under the accrual basis of accounting. Under this method, revenues are recognized when earned and measurable and expenses are recognized as incurred. Under GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Activities, all proprietary funds will continue to follow Financial Accounting Standards Board (FASB) guidance issued on or before November 30, 1989. However, from that date forward, proprietary funds will have the option of either; 1) choosing not to apply future FASB guidance, or 2) continuing to follow new FASB guidance (unless they conflict with GASB pronouncements). The Division has chosen not to apply future FASB guidance.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Revenues:** Revenues are derived primarily from sales of electricity to residential, commercial and industrial customers based upon actual consumption. Electricity rates are authorized by City Council and billings are made on a cyclical basis. Estimates for services between the end of the various cycles and the end of the year are recorded as unbilled revenue.

Statement of Cash Flows: The Division utilizes the direct method of reporting for the statement of cash flows as defined by the GASB Statement No. 9, Reporting Cash Flows of Proprietary and Non-expendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting. In a statement of cash flows, cash receipts and cash payments are classified according to operating, non-capital financing, capital and related financing and investment activities.

Cash and Cash Equivalents: Cash and cash equivalents represent cash on hand and cash deposits maintained by the City Treasurer on behalf of the Division. Cash equivalents are defined as highly liquid investments with maturity of three months or less when purchased and include certificates of deposit, U.S. Treasury Bills, State Treasury Asset Reserve of Ohio (STAROhio) and repurchase agreements. The City's policy is to enter into repurchase agreements with local commercial banks and to obtain confirmation of securities pledged.

**Investments:** The Division follows the provisions of GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and External Investment Pools, which requires governmental entities to report certain investments at fair value in the balance sheet and recognize the corresponding change in the fair value of investments in the year in which the change occurred. The fair value is based on quoted market prices.

The City has invested funds in STAROhio during fiscal year 2010 and 2009. STAROhio is an investment pool managed by the State Treasurer's Office, which allows governments within the State to pool their funds for investment purposes. STAROhio is not registered with the SEC as an investment company, but does operate in a manner consistent with Rule 2a7 of the Investment Company Act of 1940. Investments in STAROhio are valued at STAROhio's share price, which is the price the investment could be sold for on December 31, 2010 and 2009.

**Restricted Assets:** Proceeds from debt and amounts set aside in various fund accounts for payment of revenue bonds are classified as restricted assets since their use is limited by the bond indentures.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capital Assets and Depreciation: Capital assets are stated on the basis of historical cost, or, if contributed, at fair market value as of the date received. Depreciation is computed by allocating the cost of capital assets over the estimated useful lives of the assets using the straight-line method. A capital asset is defined as a tangible item with a useful life in excess of one year and an individual cost of more than \$5,000 for land, furniture, fixtures, equipment, and vehicles and \$10,000 for all other assets. When capital assets are disposed, the cost and related accumulated depreciation are removed from the accounts with gains or losses on disposition being reflected in operations. The estimated useful lives are as follows:

Utility plant5 to 100 yearsLand improvements15 to 100 yearsBuildings, structures and improvements5 to 60 yearsFurniture, fixtures, equipment, and vehicles3 to 60 years

The Division's policy is to capitalize interest on construction projects up to the point in time that the project is substantially completed. Capitalized interest is included in the cost of the assets and is depreciated on the straight-line basis over the estimated useful lives of such assets. The Division applies FASB guidance pertaining to capitalization of interest cost for its revenue bonds. This guidance requires capitalization of interest cost of eligible borrowings less interest earned on investment of the related bond proceeds from the date of borrowing until the assets constructed from the bond proceeds are ready for their intended use.

For 2010 and 2009 total interest costs incurred amounted to \$14,429,000 and \$14,965,000 respectively, of which \$3,452,000 and \$3,319,000, respectively, was capitalized, net of interest income of \$11,000 in 2010 and \$67,000 in 2009.

**Bond Issuance Costs, Discounts and Unamortized Losses on Debt Refundings:** Bond issuance costs are initially recorded as deferred expenses and unamortized original issuance discounts are netted against long-term debt. Both are amortized over the lives of the related bonds. Unamortized losses on debt refundings are netted against long-term debt and are amortized over the shorter of the remaining life of the defeased bond or the newly issued bond.

Compensated Absences: The Division accrues for compensated absences such as vacation, sick leave and compensatory time using the termination payment method specified under GASB Statement No. 16, Accounting for Compensated Absences. These amounts are recorded as accrued wages and benefits in the accompanying balance sheets. The portion of the compensated absence liability that is not expected to be paid out within one year is reported as a long-term liability.

Normally, all vacation time is to be taken in the year available. The Division allows employees to carryover up to 80 hours of vacation from one year to the next with proper approval. Sick days not taken may be accumulated until retirement. An employee is paid one-third of accumulated sick leave upon retirement, calculated at the three year base salary rate, with the balance being forfeited.

## NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

### NOTE B - LONG-TERM DEBT

Long-term debt outstanding at December 31, 2010 and 2009 is as follows:

_	Interest Rate	Interest Rate Issuance			2010		2009
				(I	n thousan	ds)	
Revenue Bonds:							
Series 1994 A, due through 2013	Zero Coupon	\$	219,105	\$	21,185	\$	25,095
Series 1996, due through 2011	6.00%		123,720		1,050		2,045
Series 1998, due through 2017	4.30%-5.25%		44,840				26,425
Series 2001, due through 2016	4.15%-5.50%		41,925		18,890		22,030
Series 2006 A-1, due through 2024	4.25%-5.00%		95,265		95,265		95,265
Series 2006 A-2, due through 2017	5.00%		12,295		12,295		12,295
Series 2008 A, due through 2024	4.00%-4.50%		21,105		21,105		21,105
Series 2008 B-1, due through 2038	3.00%-5.00%		44,705		44,705		44,705
Series 2008 B-2, due through 2038	5.13%-5.40%		27,903		27,903		27,903
Series 2010, due through 2017	3.00%-5.00%		23,915		23,915	_	
		\$	654,778		266,313		276,868
Less:							
Unamortized discount-zero coupon bonds					(3,534)		(4,455)
Unamortized premium-current interest bonds (no	et)				5,800		2,995
Unamortized loss on debt refunding					(18,079)		(19,785)
Current portion					(10,495)		(8,725)
Total Long-Term Debt				\$	240,005	\$	246,898

## NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

### **NOTE B - LONG-TERM DEBT (Continued)**

Summary: Changes in long-term obligations for the year ended December 31, 2010 are as follows:

	Balance muary 1,						Balance cember 31,	•	Due Within
	2010		Increase	Decrease		2010		0	ne Year
				(In	thousands	)			
<b>Revenue Bonds:</b>									
Series 1994 A, due through 2013	\$ 25,095	\$		\$	(3,910)	\$	21,185	\$	6,535
Series 1996, due through 2011	2,045				(995)		1,050		1,050
Series 1998, due through 2017	26,425				(26,425)				
Series 2001, due through 2016	22,030				(3,140)		18,890		2,910
Series 2006 A-1, due through 2024	95,265						95,265		
Series 2006 A-2, due through 2017	12,295						12,295		
Series 2008 A, due through 2024	21,105						21,105		
Series 2008 B-1, due through 2038	44,705						44,705		
Series 2008 B-2, due through 2038	27,903						27,903		
Series 2010, due through 2017	 	_	23,915				23,915		
Total revenue bonds	276,868		23,915		(34,470)		266,313		10,495
Accrued wages and benefits	 4,893	_	60		(612)		4,341	_	3,781
Total	\$ 281,761	\$	3 23,975	\$	(35,082)	\$	270,654	\$	14,276

## NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

**NOTE B - LONG-TERM DEBT (Continued)** 

Summary: Changes in long-term obligations for the year ended December 31, 2009 are as follows:

	Balance							Balance		Due
	J	anuary 1,					December 31,		1	Within
		2009	In	crease	Ι	Decrease		2009		ne Year
					(In	thousands	)			
Revenue Bonds:										
Series 1994 A, due through 2013	\$	29,005	\$		\$	(3,910)	\$	25,095	\$	3,910
Series 1996, due through 2011		2,985				(940)		2,045		995
Series 1998, due through 2017		27,085				(660)		26,425		680
Series 2001, due through 2016		25,050				(3,020)		22,030		3,140
Series 2006 A-1, due through 2024		95,265						95,265		
Series 2006 A-2, due through 2017		12,295						12,295		
Series 2008 A, due through 2024		21,105						21,105		
Series 2008 B-1, due through 2038		44,705						44,705		
Series 2008 B-2, due through 2038		27,903						27,903		
Total revenue bonds		285,398				(8,530)		276,868		8,725
Accrued wages and benefits		4,881		241		(229)		4,893		4,219
Total	\$	290,279	\$	241	\$	(8,759)	\$	281,761	\$	12,944

Minimum principal and interest payments on long-term debt are as follows:

	Pr	Principal		nterest		Total			
		(In thousands)							
2011	\$	10,495	\$	10,573	\$	21,068			
2012		11,640		10,386		22,026			
2013		12,290		10,188		22,478			
2014		12,895		9,943		22,838			
2015		12,930		9,289		22,219			
2016 - 2020		75,140		36,308		111,448			
2021 - 2025		77,692		20,565		98,257			
2026 - 2030		20,647		28,817		49,464			
2031 - 2035		20,133		29,334		49,467			
2036 - 2038		12,451		17,235		29,686			
Total	\$ 2	66,313	\$	182,638	\$	448,951			

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE B – LONG-TERM DEBT (Continued)**

The City has pledged future power system revenues, net of specified operating expenses, to repay \$266,313,000 in various Public Power System Revenue Bonds issued in various years since 1994. Proceeds from the bonds provided financing for Public Power System improvements. The bonds are payable from Public Power System net revenues and are payable through 2038. Annual principal and interest payments on the bonds are expected to require less than 62 percent of net revenues. The total principal and interest remaining to be paid on the various Power System Revenue Bonds is \$448,951,000. Principal and interest paid for the current year and total net revenues were \$17,916,000 and \$28,731,000, respectively.

On September 8, 2010, the City issued \$23,915,000 of Public Power System Revenue Bonds, Series 2010. Proceeds of these bonds were used to refund all of the outstanding \$26,425,000 Public Power System Bonds, Series 1998. Net proceeds of the Series 2010 Bonds in the amount of \$27,081,000 were placed in an irrevocable escrow account to pay the principal and interest on the refunded 1998 Bonds on October 8, 2010. As a result, the refunded bonds were defeased and the liability for these bonds has been removed from long-term debt. The City completed the refunding in order to achieve debt service savings of approximately \$3,138,000 or an economic gain (the difference between the present values of the old and new debt service payments) of approximately \$3,055,000.

The City entered into a basis swap on a portion of the Series 2006A-1 Bonds when the bonds were issued.

#### Interest Rate Swap Transaction:

*Terms:* Simultaneously with the issuance of the City's \$95,265,000 Public Power System Refunding Revenue Bonds, Series 2006A-1, on August 17, 2006, the City entered into a floating-to-floating rate basis swap agreement on an initial notional amount of \$70,455,000 which is equal to a portion of the total declining balance of the Series 2006A-1 Bonds. Lehman Brothers Special Financing, Inc. (Lehman Brothers) was the counterparty on the transaction. Under the swap agreement for the Series 2006A-1 Bonds, the City pays the counterparty a floating rate based on the Securities Industry and Financial Markets Association (SIFMA) index. The counterparty is also a floating rate payor, paying the City 67% of three month LIBOR plus a spread of 46.25 basis points. Net payments are exchanged quarterly on each February 15, May 15, August 15 and November 15. The obligation of the City to make periodic payments (but not any termination payment) is secured by a pledge of and lien on the net revenues of the Public Power System on parity with the pledge and lien securing the payment of debt service on the bonds.

*Objective*: The City entered into the swap in order to maximize the savings associated with the refunding of the bonds. The actual overall savings to be realized by the Public Power System will depend upon the net payments received under the swap agreement.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE B - LONG-TERM DEBT (Continued)**

**Basis Risk**: By entering into a swap based upon the three month LIBOR rate of interest, the City has undertaken basis risk associated with a change in tax rates and structure. While the average relationship between SIFMA (tax-exempt) and LIBOR (taxable) interest rates has been 67%, this relationship may not always apply. As a result of the turmoil in the financial markets since 2008, the SIFMA/LIBOR ratio has been significantly higher than 67% for portions of the year. The payments received from the counterparty may be less than the amount owed to the counterparty, resulting in an increase in debt service over the fixed rate on the bonds. A reduction in federal income tax rates might increase the percentage relationship between SIFMA and LIBOR and may potentially increase the cost of the financing.

Counterparty Risk: The City selected a highly rated counterparty in order to minimize this risk. However, in September 2008, Lehman Brothers filed for Chapter 11 bankruptcy protection. This event did not trigger an automatic termination which would have required a payment on the part of the City. Throughout 2009 and part of 2010, at the City's option, Lehman Brothers and the City were negotiating the assignment of the swap to another highly rated counterparty or the termination of the swap.

**Termination Risk**: The swap agreement may be terminated prior to its stated termination date under certain circumstances. Upon termination, a payment may be owed by the Division to Lehman Brothers or by Lehman Brothers to the Division, depending upon the prevailing economic circumstances at the time of the termination.

On September 15, 2008, Lehman Brothers instituted bankruptcy proceedings. Under the hedge agreement, the City had the right to terminate the swap. The City chose to exercise its right to terminate. After more than a year of negotiations with the Lehman bankruptcy estate, the City and Lehman Brothers consensually agreed to terminate the swap on April 6, 2010. No payments were exchanged as part of the termination and the City agreed to withdraw its claim on the bankruptcy estate.

Fair Value: As stated above, the swap was terminated effective April 6, 2010, with no payment required by either party.

The Division has defeased certain revenue bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the Division's financial statements. As a result of the Series 2006 advance refunding, there was \$790,000 Series 1994A defeased debt outstanding at December 31, 2010.

Revenue bonds are payable from the revenues derived from operations of the Public Power System, after the payment of all operating and maintenance expenses (net revenues). The bonds are collateralized by a pledge of and lien on such net revenues and the special funds described below.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE B - LONG-TERM DEBT (Continued)**

The indenture requires that, at all times, the Division will charge rates and fees for the products and services of the Public Power System. Revenues will be at least sufficient to provide funds for the payment in each year of the necessary operating and maintenance expenses of the power system and in an amount equal to 1.25 times the payments of principal and interest on the revenue bonds then outstanding and due in that year. As of December 31, 2010 and 2009, the Division was in compliance with the terms and requirements of the bond indenture. The indenture establishes the following fund accounts for the application of revenues:

**Revenue Fund:** All revenues will be deposited into this fund and will be used for payment of current operating expenses and deposits into other funds.

**Debt Service Fund:** Monthly deposits will be made from the revenue fund to cover succeeding principal and interest payments as they become due on the revenue bonds.

**Debt Service Reserve Fund:** Deposits will be made to this fund if the amount in the debt service fund at any time is less than the debt service reserve requirement. However, the Division has elected, pursuant to provisions of the indenture governing the Division's bonds, to satisfy the bond reserve requirement with a surety bond in an aggregate amount at least equal to the bond reserve requirement.

**Renewal and Replacement Fund:** The balance in this fund is maintained at \$1,000,000 and is to be applied against the cost of repair or replacement of capital assets in order to maintain the system.

Construction Fund: The proceeds from Series 1991, Series 1994 and Series 2008 Bonds of \$12,050,000, \$79,386,000, and \$72,608,000, respectively, were deposited into this fund to be used, along with earnings from investments of amounts held therein, for the payment of capital costs. As of December 31, 2010 and 2009, the Division had \$25,689,000 and \$60,287,000, respectively, of outstanding commitments for future constructions that will be funded by available bond proceeds and operating revenue. Capital costs include all costs of additions, extensions, renewals, replacements, alterations, betterments and any other capital improvements to the system. Amounts held in this fund are subject to a lien in favor of bondholders and may be used to pay principal of outstanding bonds to the extent that amounts in all other funds are insufficient. No payment needs to be made into a fund if the amounts in such fund are equal to the required fund balance, if any.

Amounts held in trust may be invested by the City Treasurer or the trustee in permitted investments. However, the use of funds is limited by the bond indenture and, accordingly, the amounts are classified as restricted assets in the financial statements.

#### **NOTE C - DEPOSITS AND INVESTMENTS**

**Deposits:** At December 31, 2010 and 2009, the Division's carrying amount of deposits totaled \$7,169,000 and \$2,684,000, respectively, and the Division's bank balances totaled \$7,905,000 and \$3,052,000, respectively. The differences represent normal reconciling items. These amounts were insured or collateralized with securities held by the City or by its agent in the City's name.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE C - DEPOSITS AND INVESTMENTS (Continued)**

Custodial credit risk for deposits is the risk that in the event of bank failure, the Division will not be able to recover deposits or collateral for securities that are in possession of an outside party. At year end, the Division's deposits were fully insured or collateralized. All deposits are collateralized with eligible securities pledged and deposited either with the City or with a qualified trustee by the financial institution as security for repayment of all public monies deposited in the financial institution whose market value at all times is equal to at least 110% of the carrying value of the deposits being secured.

Investments: The City's investment policies are governed by state statutes and City ordinances which authorize the City to invest in obligations of the U.S. Treasury, agencies and instrumentalities; bonds and other State obligations; certificates of deposit; U.S. Government Money Market Mutual Funds; STAROhio; guaranteed investment contracts; and repurchase transactions. Such repurchase transactions must be purchased from financial institutions or registered broker/dealers. Repurchase transactions are not to exceed a period of one year and confirmation of securities pledged must be obtained. Generally, investments are recorded in segregated accounts by way of book entry through the banks' commercial or trust department and are kept at the Federal Reserve Bank in the depository institutions' separate custodial account for the City, apart from the assets of the depository institution. Ohio statute prohibits the use of reverse repurchase agreements.

Investment securities are exposed to various risks such as interest rate, market and credit. Market values of securities fluctuate based on the magnitude of changing market conditions; significant changes in market conditions could materially affect the portfolio value.

*Interest rate risk*: As a means of limiting its exposure to fair value losses caused by rising interest rates, the Division invests primarily in short-term investments maturing within five years from the date of purchase. The intent is to avoid the need to sell securities prior to maturity. Investment maturities are disclosed in the following table.

Custodial Credit Risk: For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Division will not be able to recover the value of the investments or collateral securities that are in the possession of an outside party. The Division does not have an investment policy dealing with investment custodial credit risk beyond the requirement in the State statute.

*Credit Risk*: The Division's investments as of December 31, 2010 and 2009 include U.S. Treasury Bills, STAROhio and mutual funds. The Division maintains the highest ratings for its investments. Investments in STAROhio carry a rating of AAAm, which is the highest money market fund rating given by Standard & Poor's.

Ohio law requires that STAROhio maintain the highest rating provided by at least one nationally recognized standard rating service. The Division has no investment policy that would further limit its investment choices.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE C - DEPOSITS AND INVESTMENTS (Continued)**

Concentration of Credit Risk: The Division places a limitation on the amount it may invest in any one issuer to help minimize the concentration of credit risk. The Division had the following investments at December 31, 2010 and 2009, which include those classified as cash and cash equivalents in the balance sheet in accordance with the provisions of GASB Statement No. 9 since they have a maturity of three months or less:

Type of <u>Investment</u>	 2010 Fair Value	2010 Cost		2009 Fair Value (In thousa		Fair Value		Fair Value		Fair		Fair Value		Fair Value		2009 Cost rands)		restment Maturities Less than One Year
U.S. Treasury Bills	\$ 3,572	\$ 3,571	\$	3,162	\$	3,163	\$	3,572										
STAROhio	48,461	48,461		51,029		51,029		48,461										
Investment in Mutual Funds	 59,729	59,729		69,612		69,612		59,729										
Total Investments	111,762	111,761		123,803		123,804		111,762										
Total Deposits	 7,169	7,169	_	2,684	_	2,684		7,169										
Total Deposits and Investments	\$ 118,931	\$ 118,930	\$	126,487	\$	126,488	\$	118,931										

As of December 31, 2010, the investments in U.S. Treasury Bills, STAROhio and mutual funds are approximately 3%, 43% and 54%, respectively, of the Division's total investments. As of December 31, 2009, the investments in U.S. Treasury Bills, STAROhio and mutual funds are approximately 3%, 41% and 56%, respectively, of the Division's total investments.

## NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE D - CAPITAL ASSETS**

Capital Asset Activity: Capital asset activity for the year ended December 31, 2010 was as follows:

	Balance January 1,	*			Balance December 31,
	2010	Recategorization	Additions	Reductions	2010
		(1	(n thousands)		
Capital assets, not being depreciated:					
Land	\$ 4,875	\$ (12)	\$	\$	\$ 4,863
Construction in progress	28,759	· -	24,226	(10,343)	42,642
Total capital assets, not being depreciated	33,634	(12)	24,226	(10,343)	47,505
Capital assets, being depreciated:					
Land improvements	2,759	(2,454)			305
Utility plant	466,242	(129)	6,065		472,178
Buildings, structures and improvements	43,335	(24,636)			18,699
Furniture, fixtures, equipment and vehicles	46,781	27,231	4,512	(22)	78,502
Total capital assets, being depreciated	559,117	12	10,577	(22)	569,684
Less: Accumulated depreciation	(266,526)	<u>.                                    </u>	(16,191)	23	(282,694)
Total capital assets being depreciated, net	292,591	12	(5,614)	1	286,990
Capital assets, net	\$ 326,225	\$ -	\$ 18,612	\$ (10,342	\$ 334,495

<sup>\*</sup> Some Capital Assets were moved to more exact categories when assets were entered into the City's new Advantage Accounting System as of January 1, 2010.

## NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE D - CAPITAL ASSETS (Continued)**

Capital Asset Activity: Capital asset activity for the year ended December 31, 2009 was as follows:

	Balance nuary 1,					Balance cember 31,
	2009	Additions		Reductions		2009
			(In the	ousand	s)	
Capital assets, not being depreciated:						
Land	\$ 4,875	\$		\$		\$ 4,875
Construction in progress	 13,124		24,254		(8,619)	 28,759
Total capital assets, not being depreciated	17,999		24,254		(8,619)	33,634
Capital assets, being depreciated:						
Land improvements	2,759					2,759
Utility plant	458,236		8,006			466,242
Buildings, structures and improvements	43,335					43,335
Furniture, fixtures, equipment and vehicles	 45,826		2,242		(1,287)	46,781
Total capital assets, being depreciated	550,156		10,248		(1,287)	559,117
Less: Accumulated depreciation	 (248,762)		(17,785)		21	 (266,526)
Total capital assets being depreciated, net	 301,394		(7,537)		(1,266)	292,591
Capital assets, net	\$ 319,393	\$	16,717	\$	(9,885)	\$ 326,225

**Commitments:** The Division has outstanding commitments of approximately \$38,954,000 and \$76,510,000 for future capital expenditures at December 31, 2010 and 2009, respectively. It is anticipated that these commitments will be financed from the Division's cash balances; however, at the discretion of the Division, additional long-term debt may be issued in the future to finance a portion of the costs.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### NOTE E - DEFINED BENEFIT PENSION PLAN

Ohio Public Employees Retirement System: All full-time employees participate in the Ohio Public Employees Retirement System (OPERS). OPERS administers three separate pension plans as described below:

- 1) The Traditional Pension Plan a cost-sharing, multiple-employer defined benefit pension plan.
- 2) The Member-Directed Plan a defined contribution plan in which the member invests both member and employer contributions (employer contributions vest over five years at 20% per year). Under the Member-Directed Plan, members accumulate retirement assets equal to the value of member and (vested) employer contributions plus any investment earnings.
- 3) The Combined Plan a cost-sharing, multiple-employer defined benefit pension plan. Under the Combined Plan, OPERS invests employer contributions to provide a formula retirement benefit similar in nature to the Traditional Pension Plan benefit. Member contributions, the investment of which is self-directed by the members, accumulate retirement assets in a manner similar to the Member-Directed Plan.

OPERS provides retirement, disability, survivor and death benefits and annual cost-of-living adjustments to members of the Traditional Pension and Combined Plans. Members of the Member-Directed Plan do not qualify for ancillary benefits. Authority to establish and amend benefits is provided in Chapter 145 of the Ohio Revised Code. OPERS issues a stand-alone financial report. Interested parties may obtain a copy by making a written request to OPERS, 277 East Town Street, Columbus, Ohio 43215-4642, or by calling (614) 222-5601 or (800) 222-7377.

The Ohio Revised Code provides statutory authority for member and employer contributions. For 2010, member and employer contribution rates were consistent across all three plans. Member contribution rates were 10.00% in 2010, 2009 and 2008. The employer contribution rates were 14.00% of covered payroll in 2010, 2009 and 2008. The Division's required employer contributions to OPERS for the pension portion of all the plans for the years ending December 31, 2010, 2009 and 2008 were approximately \$1,939,000, \$1,789,000 and \$1,452,000 each year, respectively. The required payments due in 2010, 2009 and 2008 have been made.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### NOTE F - OTHER POST-EMPLOYMENT BENEFITS

Ohio Public Employees Retirement System: All full-time employees participate in the Ohio Public Employees Retirement System (OPERS), OPERS administers three separate pension plans: The Traditional Pension Plan – a cost-sharing, multiple-employer defined benefit pension plan; the Member-Directed Plan – a defined contribution plan; and the Combined Plan – a cost-sharing, multiple-employer defined benefit pension plan that has elements of both a defined benefit and defined contribution plan. OPERS maintains a costsharing multiple employer defined benefit postemployment health care plan, which includes a medical plan, prescription drug program and Medicare Part B premium reimbursement, to qualifying members of both the Traditional Pension and the Combined Plans. Members of the Member-Directed Plan do not qualify for ancillary benefits, including postemployment health care coverage. In order to qualify for postemployment health care coverage, age-and-service retirees under the Traditional Pension and Combined Plans must have 10 or more years of qualifying Ohio service credit. Health care coverage for disability benefit recipients and qualified survivor benefit recipients is available. The health care coverage provided by OPERS meets the definition of an Other Postemployment Benefit (OPEB) as described in GASB Statement 45. The Ohio Revised Code permits, but does not mandate, OPERS to provide OPEB benefits to its eligible members and beneficiaries. Authority to establish and amend benefits is provided in Chapter 145 of the Ohio Revised Code. OPERS issues a stand-alone financial report. Interested parties may obtain a copy by writing OPERS, 277 East Town Street, Columbus, Ohio 43215-4642, or by calling (614) 222-5601 or (800) 222-7377.

The Ohio Revised Code provides the statutory authority requiring public employers to fund post-retirement health care through their contributions to OPERS. A portion of each employer's contribution to OPERS is set aside for funding of post-retirement health care benefits. Employer contribution rates are expressed as a percentage of the covered payroll of active members. The employer contribution rates were 14.00% of covered payroll in 2010, 2009 and 2008. The Ohio Revised Code currently limits the employer contribution to a rate not to exceed 14.00% of covered payroll. Active members do not make contributions to the OPEB Plan. OPERS Postemployment Health Care plan was established under and is administrated in accordance with, Internal Revenue Code 401(h). Each year, the OPERS Retirement Board determines the portion of the employer contribution rate that will be set aside for funding of postemployment health care benefits. Employer contribution rates used to fund postemployment benefits were 5.50% from January 1, 2010 through February 28, 2010 and 5.00% from March 1, 2010 through December 31, 2010 and 7.00% from January 1, 2009 through March 31, 2009 and 5.50% from April 1, 2009 through December 31, 2009, and 7.00% in 2008. The OPERS Retirement Board is also authorized to establish rules for the payment of a portion of the health care benefits provided, by the retiree or their surviving beneficiaries. Payment amounts vary depending on the number of covered dependents and the coverage selected. The Division's actual contributions to OPERS to fund postemployment benefits were approximately \$1,105,000, \$1,294,000 and \$1,452,000 in 2010, 2009 and 2008, respectively.

The Health Care Preservation Plan (HCPP) adopted by the OPERS Retirement Board on September 9, 2004, was effective January 1, 2007. Member and employer contribution rates increased as of January 1, 2006, January 1, 2007 and January 1, 2008, which allowed additional funds to be allocated to the health care plan.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### NOTE G - CONTINGENT LIABILITIES AND RISK MANAGEMENT

Contingent Liabilities: In November 2009, participants in the American Municipal Power Generating Station (AMPGS) voted to terminate development of the 1,000 MW coal-fired generating station that was to be located on the Ohio River in Meigs County, Ohio. The Division was one of 81 member participants in the project and had committed to receive an 80 MW share of the project's output. The Division and the other members participated in the project through "take or pay" contracts with AMP and are obligated to pay for the project costs based on each member's allocation. The total final cost to participants has not yet been determined. AMP anticipates that any such costs that are not recovered through participation in a replacement project will be financed by AMP and recovered from the AMPGS participants over a period of time yet to be determined.

AMP has rolled over a portion of the Meigs County facility cost into the Fremont Energy Center ("Fremont"), a natural gas generating station under construction that AMP is purchasing this year. Under legislation pending before City Council, the City will purchase power from the Fremont project, pay about half of its allocable share in AMPGS costs as power costs purchased from Fremont, and include the costs in bills to customers over time. The City's remaining share of the AMPGS costs, \$3,987,000, is anticipated to be paid by the City to AMP from operating funds over a period of time yet to be determined. The legislation is expected to pass in mid-2011.

In addition, various claims are pending against the City involving the Division for personal injuries, property damage and other matters. The City is responsible for the lawsuits. The City's management is of the opinion that ultimate settlement of such claims will not result in a material adverse effect on the Division's financial position, results of operations or cash flows.

**Risk Management:** The Division is exposed to various risks of loss related to torts; thefts of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Division carries insurance to cover particular liabilities and property protection. Otherwise, the Division is generally self-insured. No material losses, including incurred but not reported losses, occurred in 2010 or 2009. There were no significant decreases in any insurance coverage in 2010. In addition, there were no insurance settlements in excess of insurance coverage during the past three years.

The City provides the choice of four separate health insurance plans for its employees. These plans are provided by two different insurers through commercial insurance. Operating funds are charged a monthly rate per employee, by type of coverage. The City participates in the State of Ohio's workers' compensation retrospective rating program.

In accordance with GASB Statement No. 10, claims liabilities are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. Liabilities include an amount for claims that have been incurred but not reported. The result of the process to estimate the claims liability is not an exact amount as it depends on many complex factors, such as inflation, changes in legal doctrines, and damage awards. Accordingly, claims are re-evaluated periodically to consider the effects of inflation, recent claim settlement trends (including frequency and amount of pay-outs) and other economic and social factors.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### NOTE G - CONTINGENT LIABILITIES AND RISK MANAGEMENT (Continued)

The estimate of the claims liability also includes amounts for incremental claim adjustment expenses related to specific claims and other claim adjustment expenses, regardless of whether allocated to specific claims. Estimated recoveries, for example from salvage or subrogation, are another component of the claims liability estimate. Claims liability for the Division is reported as part of accounts payable on the balance sheet and is immaterial.

#### **NOTE H - RELATED PARTY TRANSACTIONS**

**Revenues and Accounts Receivable:** The Division provides services to the City, including its various departments and divisions. The usual and customary rates are charged to all City departments and divisions.

*Operating Expenses:* The Division is provided various intra-city services. Charges are based on actual use or on a reasonable pro rata basis. The more significant costs for the years ended December 31, 2010 and 2009 are as follows:

	2010	2009			
	(In thousands)				
City Administration	\$ 1,119	\$ 1,135			
Telephone Exchange	604	463			
Division of Water	334	418			
Utilities Administration and Fiscal Control	780	847			
Motor Vehicle Maintenance	367	388			

#### NOTE I - CUYAHOGA COUNTY REAL PROPERTY TAXES

The Division is required by ordinance to keep records of the estimated property taxes which would be payable to Cuyahoga County were it subject to such taxes. The estimated property taxes for the Division, based on book value of real estate at the current tax rates, would have been approximately \$1,159,000 and \$1,087,000 for the years ended December 31, 2010 and 2009, respectively.

#### NOTE J - KILOWATT PER HOUR TAX

In May 2001, the Division started billing its customers the electric deregulation kilowatt-hour tax according to the laws of the State of Ohio. This law requires the Division to remit the proceeds to the City's General Fund, except for any proceeds attributable to sales outside the City which are remitted to the State of Ohio. The Division billed \$5,221,000 and \$5,028,000 for this tax in 2010 and in 2009 respectively, of which \$5,372 and \$6,244 was remitted to the State. As noted previously, City Council passed Ordinance No. 1768-07, which required the General Fund to remit 50% of the proceeds back to the Division in 2008. However, City Council subsequently passed Ordinance No. 1248-09, which allocated 100% of the proceeds to the General Fund in 2009 and 2010. In accordance to Ordinance No. 1560-10 passed in November 2010, the General Fund will retain 100% of the tax remittance during calendar years 2011 and 2012.

### NOTES TO FINANCIAL STATEMENTS (Continued) For the Years Ended December 31, 2010 and 2009

#### **NOTE K – INCREMENTAL CHARGES**

In 2000, 2002 and 2003, Cleveland City Council passed Ordinances No. 910-98, No. 1886-02 and No. 2088-03, respectively to allow the Division to add an incremental charge for excess fuel, power production and purchased power cost.

The proceeds of the incremental charges shall be applied to the repayment of any bond obligations of the Division and the replacement of utility poles treated with copper naphthenate in the Division's distribution system.

The incremental charges were scheduled to end December 31, 2008, but on June 2, 2008, City Council passed Ordinance No. 684-08, extending the charge through December 31, 2010. In 2010, this increase was by City Council (Ordinance No. 1629-10) to end December 31, 2011. The Division intends to evaluate this increase through an independent rate analysis conducted by a professional services consultant that specializes in electric rate studies, and make permanent changes subject to approval by City Council, as necessary based on the consultant's analysis and findings. Effective December 1, 2005, the proceeds of the incremental charges are no longer earmarked for a specific purpose. The incremental charges billed were \$13,125,000 and \$12,874,000 in 2010 and 2009, respectively.

#### NOTE L – SEAMS ELIMINATION COST ADJUSTMENT (SECA) PAYMENTS

Between December 2004 and March 2006, the Division was required by the FERC to pay SECA payments totaling \$10,800,000. The payments arose from a transmission restructuring effort aimed at reducing transmission costs by allowing users such as Cleveland Public Power to pay a single rate for transmission across a regional system consisting of multiple utilities. These payments, made subject to refund and the outcome of litigation proceedings, were intended as a temporary replacement for revenues previously received by transmission owners in neighboring regional systems for transmission access across their systems.

Through December 31, 2010, the Division received \$5,655,000 as reimbursements for SECA payments. The Division is also pursuing an additional reimbursement of \$700,000. The remaining SECA payment of \$4,445,000 is eligible for pass through to the customers of the Division in future years.