



# Your Guide to Buying a Used Car.

Before hunting for a great used car deal, carefully consider your vehicle needs, usage, intended ownership duration, size, style, features, appearance preferences, and budget for purchase, operation, maintenance, and repairs—similar to new car considerations.

## Buy Smart: Research for Big Savings

**Conduct thorough research.** Utilize resources like the National Automotive Dealers Association (NADA) Official Used Car Guide, Kelley Blue Book (kbb.com), or Edmund's (edmunds.com) to estimate resale value. Compare prices for similar makes and models to determine the best deals and prepare for negotiations.

### ✓ ON-THE-LOT CHECKLIST

**Prioritize a thorough inspection.** Arrange for a trusted mechanic, repair shop or auto diagnostic center to evaluate the car. Although it involves a cost upfront, this investment can prevent higher expenses in the future. Obtain a written repair estimate from the mechanic for any identified issues, which can be used as leverage during price negotiations. Check your state's legal requirements for an official state inspection through your Department of Motor Vehicles (DMV). Find state-specific information at [www.usps.gov/moversnet/motor.html](http://www.usps.gov/moversnet/motor.html)

### ✓ ROAD TEST CHECKLIST

**Test drive.** Drive on a variety of roads from city streets, to freeways, two-lane highways, and rough paved and unpaved surfaces. Evaluate acceleration, deceleration, and look for any unusual vibrations, noises, or odors.

## Closing the Deal

**Review the complete agreement carefully, understanding its content.** Ask questions and clarify until satisfied before signing. Ensure all blanks are filled, sales promises are documented, and the car's warranty is specified before finalizing.

### Contact for More Information

#### Office Address

Community Development -  
Office of Consumer Affairs  
601 Lakeside Avenue, Rm 320  
Cleveland, Ohio 44114

#### Phone

216-664-4529

#### Website

[www.clevelandohio.gov](http://www.clevelandohio.gov)

