



Tips for Buying Your Next Car.

Investing in a car is a significant expense. Advance preparation can greatly simplify the buying process, helping in securing the best deal and guiding your decisions on affordability, preferences, and necessities.

New Car Buying Tips

- ✓ **Car companies' publications help compare costs and usefulness of options**, giving an idea of overall expenses. They also assist in evaluating available features. Some car manufacturers bundle option packages, containing both desired and undesired features, requiring you to buy the package as a whole.
- ✓ **Plan your desired car features in advance** to prevent being influenced by package deals that could increase the price without enhancing the car's utility.
- ✓ **Consider your needs.** Depending on your climate and circumstances, air conditioning could be essential. For frequent long-distance drives, cruise control might be a priority.
- ✓ **Evaluate resale value factors for the car.** Features that boost a used car's value include air conditioning, automatic transmission, power steering, strong engine, anti-lock brakes, airbags, four-wheel drive, traction control, stereo system, cruise control, power windows, power door locks, remote-adjustable mirrors, sunroof, tilt steering, and alloy wheels.

Car Shopping Preparation: Ready, Set, Go!

Doing your research beforehand will enable you to make a more informed decision when buying a car.

- Ask friends who've recently purchased cars regarding their interactions with local dealerships. Seek insights into salespeople, the service department, and management.
- Reach out to your local Better Business Bureau for a dealership's reliability report. Inquire about any complaints received and their resolution status.
- Local auto clubs, insurance companies, employers, and community organizations might provide membership-based buying services, often at no membership cost. These services focus on securing the best price for a car you've already selected, not aiding in the decision of which car to choose. They can't guarantee the absolute lowest price.
- Research the various models to determine those that are the safest, most reliable, and otherwise suitable.

